



Selection of an Agency for Setting Up of “Programme Management Unit (PMU) For Cuttack Development Authority (CDA)” Cuttack

Pre-bid Meeting held on 02.11.2023 at 11:30 AM

Sl. No.	Page No	Clause	Existing Clause	Proposed Clause/ Clarification requested	CDA Response
1.	2		The proposal complete in all respects must reach the undersigned by Speed Post/ Registered Post/Courier only latest by 16/11/2023 before 11.00 AM in a sealed envelope	Please confirm that only physical submission is required and no online submission.	The proposal complete in all respects must reach the undersigned by Speed Post/Registered Post/ Courier only latest by 23/11/2023 before 11.00 AM in a sealed envelope. Opening of Technical Proposal at 11:30 AM on 23/11/2023.
2.	14	2.3	Civil Expert (1 no.) <ul style="list-style-type: none">• Bachelor's degree in civil engineering (B.E./B.Tech Civil)• Minimum of 7 years of experience and should have worked on infrastructure projects i.e. preparation of estimates/ building works/ preparation of DPR, civil works supervision etc. or similar projects and capable of working on relevant software/ tools such as Civil3D, GIS, etc.	Civil Expert (1 no.) <ul style="list-style-type: none">• Bachelor's degree in civil engineering (B.E./B.Tech Civil) or <u>master's degree in civil engineering</u>• Minimum of 5 years of experience and should have worked on infrastructure projects i.e. preparation of estimates/building works/preparation of DPR, civil works supervision etc. or similar projects and capable of working on relevant software/ tools such as Civil3D, GIS, etc.	RFP condition prevails
3.	15		In case CDA needs any additional resources with specific expertise on part-time/ full-time basis for the assignment towards successful achievement of the desired outcomes, the same shall be deployed by the selected bidder as per mutually agreed terms and conditions.	In case CDA needs any additional resources with specific expertise on parttime/ full-time basis for the assignment towards successful achievement of the desired outcomes, the same shall be deployed by the selected bidder as per <u>the prices prevalent in NCSI empanelled tender or any other empanelment of consultants at</u>	RFP condition prevails

				<u>Central or State level.</u>	
4.	14	2.1	Team leader (One no.) - Minimum of 10 years of total work experience related to project management unit.	Team leader (One no.) - Minimum of 6 years of total work experience related to project management unit.	RFP condition prevails
5.	14	2.2	Procurement cum Finance Expert (1 no.) <ul style="list-style-type: none"> Master's Degree (or equivalent) in Management (Finance) Minimum of 8 years of total work experience post master's degree in procurement of goods, works & services, contract management, RFP/EOI in Government/ Development Sector/ Corporate.	Procurement cum Finance Expert (1 no.) <ul style="list-style-type: none"> Master's Degree (or equivalent) in Management (Finance) or masters in any discipline. Minimum of 6 years of total work experience post master's degree in procurement of goods, works & services, contract management, RFP/EOI in Government/ Development Sector/ Corporate.	RFP condition prevails
6.	16	11.	Performance Bank Guarantee (PBG) - Within 7 days of notifying the acceptance of a proposal for award of contract, each qualified bidder shall have to furnish a Performance Bank Guarantee	Performance Bank Guarantee (PBG) Within 15 days of notifying the acceptance of a proposal for award of contract, each qualified bidder shall have to furnish a Performance Bank Guarantee	Agreed
7.	16	12.	Contract Negotiation - The Authority is not bound to accept the proposed CV's in the technical proposal/presentation and if the Authority feels the resources are not competent then Authority will ask for replacement of the resources within 7 days without incurring any financial liability apart from the proposed financial quote.	Contract Negotiation - The Authority is not bound to accept the proposed CV's in the technical proposal/presentation and if the Authority feels the resources are not competent then Authority will ask for replacement of the resources within 7 days of conducting the contract negotiation or technical presentation, i.e. before issuance of Work order without incurring any	Contract Negotiation - The Authority is not bound to accept the proposed CV's in the technical proposal/presentation and if the Authority feels the resources are not competent then Authority will ask for replacement of the resources within 7 days of conducting the contract negotiation or before issuance of Work order without incurring any

				financial liability apart from the proposed financial quote.	financial liability apart from the proposed financial quote.
8.	16	13.	<p>Award of Contract</p> <p>Annual escalation of 5% shall be applicable on completion of every 2 years on the retainership fee. After completion of the initial term of 5 years the contract can be extended annually on mutually agreed terms and conditions subject to escalation of 5% on completion of every 2 years based on satisfactory performance.</p>	<p>Annual escalation of 5% shall be applicable on completion of every <u>1 year</u> on the retainership fee. After completion of the initial term of 5 years the contract can be extended annually on mutually agreed terms and conditions subject to escalation of 5% on completion of every <u>1 year</u> based on satisfactory performance.</p>	RFP condition prevails
9.	19.	25.	<p>Replacement of the Personnel</p> <p>(A) During team deployment/ start of engagement</p> <p>1. Due to any unavoidable circumstances, up to 2 CVs (out of all) submitted for evaluation can be replaced by the selected Agency during team deployment, duly notifying the circumstances necessitating the replacements, subject to approval of proposed replacement CVs.</p> <p>If more than 2 CVs (out of all) are replaced, a penalty of 1% of contract value per CV replaced may be imposed on the selected Agency.</p>	<p>Replacement of the Personnel</p> <p>(A) During team deployment/ start of engagement</p> <p>1. Due to any unavoidable circumstances, all 3 up to 2 CVs (out of all) submitted for evaluation can be replaced by the selected Agency during team deployment, duly notifying the circumstances necessitating the replacements, subject to approval of proposed replacement CVs.</p> <p>If more than 2 CVs (out of all) are replaced, a penalty of 1% of contract value per CV replaced may be imposed on the selected Agency.</p>	Agreed
10.	21.	2. Scope of Work	<p>The PMU will function as a nucleus and will be responsible for the following activities:</p> <ul style="list-style-type: none"> Planning, implementation, and monitoring of projects under CDA. 	<p>Can you please provide a list of ongoing projects under CDA that the consultant is required to monitor?</p> <p>Any specific list of RFPs/ EOIs that will need to be prepared?</p> <p>What is the mechanism of knowledge</p>	Will be shared with selected consultant/agency

			Preparation of RFP, EOI's, minutes of the meeting etc.	transfer to selected consultant?	
11.	37.	Fin 2: Summary of Financial Proposal	Lumpsum Annual Financial Proposal for 3 Proposed Resources inclusive of all taxes, incidental expense, management fee, overhead expense if any and exclusive of GST	Since only a lumpsum number is asked from the consultant, how will CDA deduct money in case one of the resources has gone on leave or is non deployed for a considerable period due to any reason? Can resource wise rate + lumpsum rate be asked so that in case resource wise financial proposal is required, it is available for deduction or any other purpose?	Consultant/Agency is advised to submit an annexure detailed with breakup for the lumpsum fee.
12.	24.	5.	Reporting Arrangements: PMU shall also be facilitated with a dedicated vehicle for official visit along with seating space from CDA.	Please clarify if they would be provided with a dedicated chauffeur along with the dedicated vehicle?	Will be shared with selected agency/consultant
13.				<u>Please extend the date of submission by 3 weeks.</u>	Clarified earlier
14.	13	Technical Evaluation	Experience of ongoing PMUs in Odisha (Valid LOA or contract agreement for ongoing related mandates to submitted)	We request your kind office to consider completed assignments carried out in Odisha besides ongoing PMUs as we might loose qualified project experience. Hence, request you to consider and amend the clause and award marks accordingly.	RFP condition prevails
15.	18	Governing Law and Penalty Clause	The schedule given for delivery is to be strictly adhered to in view of the strict time schedule. Any unjustified and unacceptable delay in delivery shall render the bidder liable for liquidated damages and thereafter the Client holds the	We request the client to kindly amend or remove this clause as it completely depends upon acceptance of the deliverables and the penalty imposed on week basis is higher than normal. Hence, we	Maximum penalty liability shall be restricted to 10% of the annual contract value. However, the Authority may waive off any penalty if the reason is found to be genuine.

			<p>option for cancellation of the contract for pending activities and complete the same from any other agency. The Client may deduct such sum from any money from their hands due or become due to bidder. The payment or deduction of such sums shall not relieve the bidder from his obligations and liabilities under the contract. The rights and obligations of the Client and the bidder under this contract will be governed by the prevailing laws of Government of India / Government of Odisha. Failure on bidder's part to furnish the deliverables as per the agreed timeline will enforce a penalty @ 1% per week subject to maximum of 10% of the total annual contract value. The amount will be deducted from the subsequent payment. In addition, the PBG amount shall also be forfeited. The decision of the authority placing the contract, whether the delay in development has taken place on account of reasons attributed to the bidder shall be final.</p>	<p>request you to please delete the said clause.</p>	
16.		Additional Clause	Non-Solicitation	We would like to request you kindly add the non-Solicitation clause under the Terms of Reference	Not agreed
17.		Additional Clause	Non-Exclusivity	We would like to request you kindly add the non-Exclusivity clause under the Terms of Reference	Not agreed

18.		Additional Clause	Indemnity Clause	We would like to request you kindly add the indemnity clause under the Terms of Reference	Not agreed
19.		Page 2	Pre-bid meeting - 2/11/2023 at 11.30 AM at CDA Conference Hall	Request for online pre-bid meeting for out-stationed Partners/Directors to join the meeting.	RFP condition prevails
20.		Page 2	Last date of submission of bid – 16 Nov 2023, 11 am	Request for extension of deadline to 30 th Nov, 11 am to ensure quality proposal submission. • Last date of submission of bid – 30 Nov 2023, 11 am	Clarified earlier
21.		Page 2	Date of technical presentation – 16 Nov 2023, 4.00 pm	Request for extension of deadline to 30 th Nov, 4 pm mentioning slot timings for each participant. • Date of technical presentation – 30 Nov 2023, 4.00 pm	Date of technical presentation – 23 Nov 2023, 4.00 pm
22.		Page 2	Date of opening of financial bid – 16 Nov 2023	Request for extension of opening of financial bid to 07 Dec 2023, 4.00 pm to ensure detail marking of technical proposal submitted and technical presentation presented.	Date of opening of financial bid – 23 Nov 2023 after technical presentation
23.		Page 2	The proposal complete in all respects must reach the undersigned by Speed Post/Registered Post/Courier only latest by 16/11/2023 before 11.00 AM in a sealed envelope clearly mentioning on the top of	It is requested to accept proposal submission through hand delivery and/or online submission to avoid logistics error. • The proposal complete in all respects must reach the	Clarified earlier

			it "SELECTION OF AGENCY FOR SETTING UP OF PROGRAMME MANAGEMENT UNIT (PMU) FOR CDA".	undersigned by Speed Post/ Registered Post/ Courier/ hand delivery/online submission only latest by 30/11/2023 before 11.00 AM. In a sealed envelope clearly mentioning on the top of it "SELECTION OF AGENCY FOR SETTING UP OF PROGRAMME MANAGEMENT UNIT (PMU) FOR CDA" in case of Speed Post/Registered Post/ Courier/ hand delivery.	
24.		Page 7	Bid Processing Fee (Non-Refundable) - INR 11,800/- (Rupees Eleven thousand and Eight Hundred only) (including GST) in the form of demand draft drawn in favour of "Cuttack Development Authority" drawn in any Scheduled Commercial Bank payable at Cuttack. The bid processing fee shall be submitted along with the 1st Inner Envelope of the Technical Proposal.	We understand the requirement of DD which will need to be delivered by Speed Post/ Registered Post/Courier only along with Technical Proposal. It is requested to allow NEFT Transfer for Bid Processing Fee. • Bid Processing Fee (Non-Refundable) - INR 11,800/- (Rupees Eleven thousand and Eight Hundred only) (including GST) through NEFT Transfer (bank details mentioned)	RFP condition prevails
25.		Page 7	Earnest Money Deposit (EMD) (Refundable without any interest) - INR 10,00,000/- (Rupees Ten Lakhs only) in the form of demand draft or	We understand the requirement of DD which will need to be delivered by Speed Post/Registered Post/ Courier only along with Technical Proposal. It is requested to allow	RFP condition prevails

			bank guarantee drawn in favour of “Cuttack Development Authority” drawn in any Scheduled Commercial Bank payable at Cuttack. The EMD shall be submitted along with the 1st Inner Envelope of the Technical Proposal.	Bank Guarantee for EMD. <ul style="list-style-type: none"> Earnest Money Deposit (EMD) (Refundable without any interest) - INR 10,00,000/- (Rupees Ten Lakhs only) in the form of bank guarantee through any Scheduled Commercial Bank payable at Cuttack. 	
26.		Page 9, PreQualification Criteria, point no 3	The Bidder should have an average consulting turnover of minimum INR 150 Crores (Rs. One Hundred Fifty Crores) and a positive net worth in each of the previous three financial years (FY 20-21, FY 21-22 and FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	We request to change the clause as under: The Bidder should have an average consulting turnover of minimum INR 400 Crores (Rs. Four Hundred Crores) and a positive net worth in each of the previous three financial years (FY 20-21, FY 21-22 and FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	RFP condition prevails
27.		Page 13, Technical Evaluation, point no 1.1	The Bidder should have experience of running at least 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government	Pre-Qualification criteria mentioned in Page no. 9 (Pre-Qualification Criteria) mentions 5 PMUs. Please provide clarity. <ul style="list-style-type: none"> The Bidder should have experience of running at least 	Pre-Qualification criteria mentioned in Page no. 9 (Pre-Qualification Criteria) is for 3 PMUs and amended clause may be read as below: <ul style="list-style-type: none"> The Bidder should have experience of running at least 3 Programme Management Units

			Departments for Development Authorities/ ULB's	5 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments for Development Authorities/ ULB's	(PMU) for Central Government Ministries & Departments / State Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's / <ul style="list-style-type: none"> During the last 7 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each.
28.		Page 13, Technical Evaluation, point no 1.2	Experience of ongoing PMUs in Odisha (Valid LOA or contract agreement for ongoing related mandates to submitted) Maximum 15 Marks <ul style="list-style-type: none"> At least 1 ongoing PMUs in Odisha: 5 marks More than 2 ongoing PMUs up to 3 PMUs in Odisha: 10 marks More than 3 ongoing PMUs in Odisha: 15 marks 	We request to change the clause as under: Maximum 15 Marks <ul style="list-style-type: none"> At least 1 ongoing PMUs in Odisha: 5 marks More than 2 ongoing PMUs up to 3 PMUs in Odisha: 10 marks Additional 5 marks for on-going PMU with Development Authority in Odisha	RFP condition prevails
29.		Page 13, Technical Evaluation, point no 1.3	Turnover 10 marks <ul style="list-style-type: none"> < Rs. 150 Crores of Turnover = 0 marks At least Rs. 150 Crores of Turnover: 5 marks More than Rs. 150 Crore up to 	Turnover 10 marks <ul style="list-style-type: none"> < Rs. 400 Crores of Turnover = 0 marks At least Rs. 400 Crores of Turnover: 5 marks More than Rs. 400 Crore 	RFP condition prevails

			Rs. 400 Crores: 7.5 marks More than Rs. 400 crores of turnover: 10 marks	up to Rs. 500 Crores: 7.5 marks More than Rs. 500 crores of turnover: 10 marks	
30.		Page 15 Point 3 clause 3	Citation of case study of Handling DA/ULB or similar	Please explain the requirement and minimum or maximum number of such case studies required	Supporting documents related Work order experience in Development Authority or ULB
31.		Page 16 Point 13 Award of Contract	Annual escalation of 5% shall be applicable on completion of every 2 years of the retainership fee	Considering the requirement of high quality manpower at the PMU, we request the authroty to include an annual escalation of 10% year-on-year in the retainership/ professional fee.	RFP condition prevails
32.		Page 18, Governing Law and Penalty Clause	Failure on bidder's part to furnish the deliverables as per the agreed timeline will enforce a penalty @ 1% per week subject to maximum of 10% of the total annual contract value.	It is understood that the agency must submit a monthly progress report as the deliverable requirement (mentioned in Page 24, Point no. 4 - Deliverables and Payment Schedule). Page 24 also mentions submission of utilization reports as part of deliverables. Please provide clarity on the contents of utilization reports. The penalty of 10% of total annual contract is very harsh. Request you to kindly keep it at 1%.	Clarified earlier
33.		Page 19, Replacement of the Personnel, (B) point no. 3	Once the proposal for replacement is accepted, the consultant must replace the professional within 30 days of the communication of such approval.	It may be considered that Organizations like our's must complete their Background check before placing them at the client site. This may take more than 30 days, hence, at least 60 days	RFP condition prevails

				<p>may be allowed.</p> <ul style="list-style-type: none"> Once the proposal for replacement is accepted, the consultant must replace the professional within 60 days of the communication of such approval. 	
34.		Page 19, Replacement of the Personnel, (B) point no. 5	For each and/or any consultant replacement request from Agency's side irrespective of scenarios during an ongoing project/assignment the Agency shall be charged with a penalty at the rate of 5% of annual contract value.	Penalty of 5% for change in key personnel is too high. Please consider no penalty in case replaced resource meets similar or better qualification	RFP condition prevails.
35.		Page 21 Scope of Work	Demonstrate the effectiveness of CDA activities on the lives of targeted communities through communication medium and Capacity building activities and knowledge management	These expectations would require service of Specialists and the proposed positions may not suffice. A requirement-based specialist hiring may be allowed at the rates to be mutually decided.	Clarified earlier
36.		Page 29 Tech 4	The Power of Attorney has been advised to be issued on Bidder's letterhead.	Please clarify if this is to be issued on stamp paper or Bidder's Letter Head	Preferably on stamp paper
37.		Page 38, Section VI: Annexures, Annexure I Bid Submission Checklist	Copies of IT Returns for the last 3 FYs (18-19, 19-20 & 2021)	We understand Copies of IT Returns for the last 3 FYs (2020-21, 2021-22 & 2022-23). Also, it is requested that a certificate from Statutory Auditor shall be accepted in lieu of IT Returns.	Agreed

38.		-	Additional input – for kind consideration	We request the authority to consider including Success Fee of minimum 0.25% of the Project Cost or 1% of the Gross receivables to CDA; for Public Private Partnership transactions.	For successful PPP transaction CDA shall structure success fee mechanism.
39.		RFP Notice No. SCHEME/02/2023 List of events SI No. 5, Page No. 2	Last date of submission of Pre-bid queries 16.11.23 by 11:00 AM	We are in the process of having internal discussions and routing approvals from teams within our practice which may take additional 2-3 weeks. Moreover, considering festive season round the corner and due to pre-planned commitments, we sincerely request your good office to consider our request for extension of last date of submission of Bids for at least Four (4) weeks to submit quality bids for the assignment.	Clarified earlier
40.		Bidder Data Sheet Mode of Submission SI No. 14, Page No. 8	Speed Post / Registered Post/ Courier only to the address as specified above during the office hour only. Submission of bid through any other mode and late bid will be rejected	It is also requested to allow submission of bids physically at the concerned office.	RFP condition prevails
41.		Section-II Instruction to Bidders Clause No.1 Page No. 9	Any kind of Consortium/ Joint Venture/ Sub-Contracting with/to other firms is not allowed	We request your good office to kindly allow subcontracting for the works of technical nature since it may require collaboration with sector experts. Accordingly, the revised clause may be considered as under: “Consultant may subcontract work	RFP condition prevails

				<p>relating to the Services to an extent and with such experts and entities as may be approved in advance by the Client. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services. In the event that any Sub-Consultants are found by the Client to be incompetent or incapable in discharging assigned duties, the Client may request the Consultant to provide a replacement, with qualifications and experience acceptable to the Client, or to resume the performance of the Services itself “</p>	
42.		<p>Technical Evaluation-2nd Stage. Sl. No 1 Experience of the bidder Sub-clause 1.1</p>	<p>The Bidder should have experience of running at least. 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments for Development Authorities/ ULB's</p> <ul style="list-style-type: none"> • During the last 5 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each. 	<p>We request the Authority to kindly modify the clause as under:</p> <p>The Bidder should have experience of running at least 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments for Development Authorities/ ULB's</p> <ul style="list-style-type: none"> • During the last 7 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each. 	Agreed

43.		<p>Technical Evaluation-2nd Stage. Sl. No 2 Team Experience Team Leader Sub-clause 2.1</p>	<p>Team Leader (One no.) Master's degree or equivalent) in Management/ Urban Planning/ Development Studies/ Practice, Social Work, or M-TECH in Civil Engineering or related field(s) • Minimum of 10 years of total work experience related to project management unit.</p>	<p>We request the Authority to kindly modify the clause as under</p> <p>Team Leader (One no.) Master's degree or equivalent) in Management/ Urban Planning/ Development Studies/ Practice, Social Work, or PGP/M-TECH in Construction Management/ Civil Engineering or related field(s) • Minimum of Eight (8) years of total work experience related to project management of infrastructure projects.</p>	RFP condition prevails
44.		<p>Technical Evaluation-2nd Stage. Sl. No 2 Team Experience Procurement cum Finance Expert Sub-clause 2.2</p>	<p>Procurement cum Finance Expert (1 no.) Master's degree (or equivalent) in Management (Finance) • Minimum of 8 years of total work experience post master's degree in procurement of goods, works services, contract management, RFP/EOI in Government/ Development Sector/ Corporate.</p>	<p>We request the Authority to kindly modify the clause as under</p> <p>Master's degree (or equivalent) in Management (Finance)/PGP/MBA • Minimum of 6 years of total work experience in procurement of goods, works and services, contract management, RFP/EOI in Government/ Development Sector/ Corporate</p>	RFP condition prevails
45.		<p>Technical Evaluation-2nd Stage. Sl. No 2 Team Experience Civil Expert Sub-clause 2.3</p>	<p>Civil Expert (1 no.)</p> <ul style="list-style-type: none"> • Bachelor's degree in civil engineering/Civil) • Minimum of 7 years of experience and should have worked on infrastructure projects i.e. preparation of estimates/building works/preparation of DPR, civil 	<p>We request the Authority to kindly modify the clause as under:</p> <p>Bachelor's degree in civil engineering/Civil)</p> <ul style="list-style-type: none"> • Minimum of 5 years of experience and should have worked on infrastructure projects 	RFP condition prevails

			works supervision etc. or similar projects and capable of working on relevant software/ tools such as Civil3D, GIS, etc.	i.e. preparation of estimates/building works/preparation of DPR, civil works supervision etc. or similar projects and capable of working on relevant software/ tools such as Civil3D, GIS, etc.	
46.		Section-III Terms of Reference Scope of Work Clause No. 2 Page No.21	Transaction Advisory for undertaking PPP projects	It is understood that the selected agency will report to CDA and all the support and assistance required will be executed through CDA. While the scope of work requires transaction advisory services for PPP projects, we would request to kindly confirm the tentative no. of transactions that may be done annually, to enable us to estimate efforts. Moreover, it is requested to clarify if the PMU shall be eligible for an additional success fee for Bid process management of PPP Projects assigned to them CDA. In that case, modalities for calculation of such success fees may kindly be provided.	Clarified earlier
47.		Page No. 37 Fin-2: Summary of Financial Proposal General Note	Consulting Fee, Overhead expenses should factor in all type of expenses by the Agency, not limited to statutory taxes, laptops/desktops to resources, internet, printers, office stationeries like paper/clips etc.	Clarification towards travelling expenses: It is understood that any arrangement towards travel or stay outside Cuttack for the PMU members shall be arranged by the CDA. Other expense, if any, may be reimbursed after due approval	Agreed with all prior and post approval of Authority only.

				from CDA. Kindly confirm.	
48.		Disclosure Page No. 17 Clause No. 15	Bidders must disclose if they are or have been the subject of any proceedings (such as blacklisting) or other arrangements relating to bankruptcy, insolvency, or the financial standing of the Bidder, including but not limited to appointment of any officer such as a receiver in relation to bidders' personnel or business matters or an arrangement with creditors, or of any other similar proceedings.	We would like to humbly submit that the criteria/declaration regarding prior blacklisting is open-ended in terms of the time period. We request you to kindly limit the eligibility criteria regarding blacklisting to bidders not blacklisted as on the date of submission of the bid or have not been blacklisted for a definitive period, such as past 2 years. We also request you to kindly allow Bidders to declare that they are not blacklisted as on date or for the past 2 years in the past.	RFP condition prevails
49.		Section-III Terms of Reference Scope of Work Clause No. 2 Page No.21	Preparation of RFP, EOI's, minutes of the meetings etc.	It is understood that the selected agency will render services like assistance to CDA for preparation of draft RFP's, EOI etc. and all the support and assistance required will be executed through CDA. Also, the final decision on the procurement services will lie entirely with CDA and selected agency would have no role in the decision-making process.	Agreed
50.	09	1.2	Pre-Qualification Criteria: 2. The Bidder should have experience of running at least 5 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments/ District	We Kindly request you to amend following changes: 2. The Bidder should have experience of running at least 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State	Clarified earlier

			<p>Administrations for social sector schemes /Development Authorities/ ULB's /</p> <ul style="list-style-type: none"> • During the last 5 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each. 	<p>Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's /</p> <ul style="list-style-type: none"> • During the last 10 years from bid due date of minimum contract value of INR 1 Crores each of minimum contract duration of 12 months each 	
51.	09	1.3	<p>Pre-Qualification Criteria: The Bidder should have an average consulting turnover of minimum INR 150 Crores (Rs. One Hundred Fifty Crores) and a positive net worth in each of the previous three financial years (FY 20-21, FY 21-22 and FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.</p>	<p>We Kindly request you to amend following changes: The Bidder should have an average consulting turnover of minimum INR 250 Crores (Rs.Two Hundred Fifty Crores) and a positive net worth in each of the previous three financial years (FY 20-21, FY 21-22 and FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.</p>	RFP condition prevails
52.	09	1.4	<p>PPP Experiences: The bidder should have experience of at least 3 PPP transactions within 7 years preceding bid due date of submission.</p>	<p>We kindly request you to amend following changes: The bidder should have experience of at least 5 PPP transactions within 10 years preceding bid due date of submission.</p>	RFP condition prevails
53.	13	9.1.2	<p>Experience of the Bidder: Experience of ongoing PMUs in Odisha (Valid LOA or</p>	<p>We Kindly request you to amend following changes: Experience of ongoing PMUs in Odisha</p>	RFP condition prevails

			<p>contract agreement for ongoing related mandates to submitted) 15 Marks</p> <ul style="list-style-type: none"> • At least 1 ongoing PMUs in Odisha: 5 marks • More than 2 ongoing PMUs up to 3 PMUs in Odisha: 10 marks • More than 3 ongoing PMUs in Odisha: 	<p>(Valid LOA or contract agreement for ongoing related mandates to submitted) 15 Marks</p> <ul style="list-style-type: none"> • At least 1 ongoing PMUs in Odisha: 10 marks • More than 2 ongoing PMUs up to 3 PMUs in 	
54.	23	4.1	<p>Deliverables and Payment Schedule: Additional Success Fees:</p>	<p>We request you to add Transaction Advisory Fee for PPP projects, which is as followsa. Success fee sharing; A success fee of 0.5% of the estimated project cost (except exclusive O&M projects) will be charged from the successful bidders of the PPP Projects which will be shared equally between CDA & the selected firm (i.e 0.25% each). b. For Exclusive O&M Projects: - For exclusive O&M projects only to be undertaken in PPP mode, the success fee shall be 1% of the O&M cost shared equally between CDA & the selected firm (i.e 0.50% each) as ascertained by the Transaction Advisors and duly approved by the competent</p>	Clarified earlier

				<p>authority.</p> <p>c. For PPP Projects offered by other Development/ City Authorities in Odisha - the success fee shall be 1% of the estimated project cost will be charged from the successful bidders of the PPP Projects which will be shared equally between CDA & the selected firm (i.e 0.5% each).</p>	
55.	21	2	<p>Assignment Based Services: Market Assessment, Feasibility analysis, Project Viability analysis, preparation of Feasibility report, DPRs etc</p>	<p>Considering the nature of manpower and expertise required for Market Assessment, Feasibility analysis, Project Viability analysis, preparation of Feasibility report, DPRs, we request you to kindly consider additional fee as % of Total Project Cost (TPC).</p> <p>👉 TPC up to 50 Cr. – 1.00 % of TPC.</p> <p>👉 TPC from 50Cr. to 100 Cr. - 0.5% TPC</p> <p>👉 TPC more than 100Cr.- 0.25% of TPC</p>	RFP condition prevails
56.		Section II: Instructions to the Bidders, Clause 1--, Registration Page No. 9 of the RFP	The Bidder should be a Company/ Partnership Firm/ LLP registered under relevant acts in India with a track record of providing consulting/ advisory services for at least 10 years of experience as on March 31, 2023.	If the Bidder is an Indian entity and wholly owned subsidiary of an India incorporated company, then the parent company's capabilities (Technical and Financial) can be utilised by that wholly own subsidiary	Not agreed

57.		Section II: Instructions to the Bidders, Clause 1--, PMU Experience Page No. 9 of the RFP	The Bidder should have experience of running at least 5 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's / . . During the last 5 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each.	The Bidder should have experience of running at least 5 Programme Management Units (PMU)/PDMC/PMC/SQC etc. for Central Government Ministries & Departments / State Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's / .. During the last 10 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each.	Clarified earlier
58.		Section II: Instructions to the Bidders, Clause 1--, Turnover Page No. 9 of the RFP	The Bidder should have an average consulting turnover of minimum INR 150 Crores (Rs. One Hundred Fifty Crores) and a positive net worth in each of the previous three financial years (FY 20--21, FY 21--22 and FY 22--23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	The Bidder should have an average consulting turnover of minimum INR 20 Crores (Rs. Twenty Crores) and a positive net worth in each of the previous three financial years (FY 20--21, FY 21--22 and FY 22--23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	RFP condition prevails
59.		Technical Evaluation-- (St) (2nd Stage) Clause 9 Page 13 of the RFP	The Bidder should have experience of running at least 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments for Development Authorities/ ULB's .	The Bidder should have experience of running at least 2 Programme Management Units (PMU)/PDMC/PMC/SQC etc. for Central Government Ministries & Departments / State Government Departments/ District Administrations for social sector	RFP condition prevails

			<p>. During the last 5 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each. 15 Marks</p> <p>.</p> <p>. < 3 PMUs = 0 marks</p> <p>.</p> <p>. At least 3 PMUs: 5 marks</p> <p>.</p> <p>. More than 3 PMUs More than 5 PMUs: 15 marks</p>	<p>schemes /Development Authorities/ ULB's /</p> <p>.. During the last 10 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each. 15 Marks</p> <p>.. < 2 PMUs/PMC/PDMC/SQC etc. = 0 marks</p> <p>.. At least3 PMUs/PMC/PDMC/SQC etc.: 5 marks</p> <p>More than 3 PMUs/PMC/PDMC/SQC etc. up to 4 PMUs/PMC/PDMC/SQC etc.: 10 marks</p> <p>5 nos. of PMUs/PMC/PDMC/SQC etc.: 15 marks</p>	
60.		<p>Technical Evaluation-- (St) (2nd Stage) Clause 9 Page 13 of the RFP</p>	<p>Experience of ongoing PMUs in Odisha (Valid LOA or contract agreement for ongoing related mandates to submitted) 15 Marks</p> <p>.</p> <p>. At least 1 ongoing PMUs in Odisha: 5 marks</p> <p>.</p> <p>. More than 2 ongoing PMUs up to 3 PMUs in Odisha: 10 marks</p> <p>.</p> <p>. More than 3 ongoing PMUs in Odisha: 15 marks</p>	<p>Experience of ongoing PMUs/PMC/PDMC/SQC etc. in Odisha/ Any Eastern States/ North Eastern States (Valid LOA or contract agreement for ongoing related mandates to submitted) 15 Marks</p> <p>.. At least 1 ongoing PMUs/PMC/PDMC/SQC etc. in Odisha / Any Eastern States/ North Eastern States: 5 marks</p> <p>.. More than 2 ongoing PMUs/PMC/PDMC/SQC etc. up to 3 PMUs/PMC/PDMC/SQC etc. in Odisha / Any Eastern States/ North Eastern States: 10 marks</p> <p>.. More than 3 ongoing</p>	RFP condition prevails

				PMUs/PMC/PDMC/SQC etc.in Odisha / Any Eastern States/	
61.		Technical Evaluation-- (St) (2nd Stage) Clause 9 Page 13 of the RFP	Turnover 10 Marks . < Rs. 150 Crores of Turnover = 0 marks . At least Rs. 150 Crores of Turnover: 5 marks . More than Rs. 150 Crore up to Rs. 400 Crores: 7.5 marks . More than Rs. 400 crores of turnover: 10 marks	Turnover 10 Marks . < Rs. 5 Crores of Turnover = 0 marks . At least Rs. 15 Crores of Turnover: 5 marks . More than Rs. 15 Crore up to Rs. 30 Crores: 7.5 marks . More than Rs. 30 crores of turnover: 10 marks	RFP condition prevails
62.		Section II, ITB, Clause 1, RFP Page 9	The Bidder should have experience of running at least 5 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's / • During the last 5 years from bid due date of minimum contract value of INR 80	We request you to kindly amend this clause as below, also kindly consider the PgMC (Programme Management Consultant) projects which are having similar services like Programme Management Units (PMU) scope. The Bidder should have experience of running at least 4 Programme Management Units (PMU) and PgMC (Programme Management Consultant) for Central Government Ministries & Departments / State Government Departments/ District Administrations for social	Clarified earlier for PMU

			Lakhs each of minimum contract duration of 12 months each.	sector schemes /Development Authorities/ ULB's. Actually, the scope of PGMC is much wider than the PMU scope and it is a prevalent practice by many government departments to include PGMC experience along with PMU experience. A list of PGMC scope is as below, 1. Project Management 2. Procurement, finance and PPP advisory 3. Contract Management and legal services 4. Urban Planning and design 5. Architectural services 6. Construction Management 7. Engineering services 8. Preparation of feasibility and Detailed Project reports (DPRs) etc. For kind consideration	
63.		Section II, ITB, Clause 9, Technical Evaluation- (St) (2nd Stage): Pt 1.2, RFP Page 13	The Bidder should have experience of running at least 3 Programme Management Units (PMU) for Central Government Ministries & Departments / State Government Departments for Development Authorities/ULB During the last 5 years from bid due date of minimum contract	We Request you to kindly amend this clause as below, also kindly consider the PgMC (Programme Management Consultant) projects which are having similar services like Programme Management Units (PMU) scope. The Bidder should have experience of running at least 4 Programme Management Units (PMU) and PgMC (Programme Management Consultant) for Central Government	Clarified earlier

			<p>value of INR 80 Lakhs each of minimum contract duration of 12 months each. During the last 5 years from bid due date of minimum contract value of INR 80 Lakhs each of minimum contract duration of 12 months each.</p> <p>15 Marks</p> <ul style="list-style-type: none"> • < 3 PMUs = 0 marks • At least 3 PMUs: 5 marks • More than 3 PMUs up to 5 PMUs: 10 marks • More than 5 PMUs: 15 marks 	<p>Ministries & Departments / State Government Departments/ District Administrations for social sector schemes /Development Authorities/ ULB's /</p> <p>15 Marks</p> <ul style="list-style-type: none"> • < 2 PMUs/PgMC = 0 marks • At least 2 PMUs/PgMC: 5 marks • At least 3 PMUs/PgMC: 10 marks • More than 4 PMUs/PgMC: 15 marks <p>For kind consideration</p>	
64.		Section II, ITB, Clause 9, Technical Evaluation- (St) (2nd Stage): Pt 1.2, RFP Page 13	<p>Experience of ongoing PMUs in Odisha 15 Marks</p> <ul style="list-style-type: none"> • At least 1 ongoing PMUs in Odisha: 5 marks • More than 2 ongoing PMUs up to 3 PMUs in Odisha: 10 marks • More than 3 ongoing PMUs in Odisha: 15 marks 	<p>kindly amend this clause as below:</p> <p>Experience of ongoing/completed PMUs/PgMC in Odisha 15 Marks</p> <ul style="list-style-type: none"> • At least 1 ongoing/completed PMUs/PgMC in Odisha: 5 marks • More than 2 ongoing/completed PMUs/PgMC up to 3 PMUs in Odisha: 10 marks • More than 3 ongoing/completed PMUs/PgMC in Odisha: 15 marks <p>For kind consideration</p>	Clarified earlier
65.		Page 9, PreQualification Criteria, point no 3	<p>The Bidder should have an average consulting turnover of minimum INR 150 Crores (Rs. One Hundred Fifty Crores) and a positive net worth in each of the previous three financial years (FY 20-21, FY 21-22 and</p>	<p>We request you to kindly modify the clause as below:</p> <p>The Bidder should have an average consulting turnover of minimum INR 75 Crores and a positive net worth in each of the previous three financial years (FY</p>	RFP condition prevails

			FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	20-21, FY 21-22 and FY 22-23)) duly certified by CA. Bidder should submit consolidated turnover certificate duly certified by CA for the above captioned years.	
66.		Section-II Instruction to Bidders Clause No.1 Page No. 9	Any kind of Consortium/ Joint Venture/ Sub-Contracting with/to other firms is not allowed	We request you to allow consortium/ joint venture for healthy competition	RFP condition prevails

-Sd/
Secretary